



<https://catalyst.ind.in/index.php/job/sales-executive-fresher/>

Sales Executive (Fresher)

Description Job description

Roles and Responsibilities

- Engage with leads generated through our Web Portals, Google Ads, Facebook Ads, and other marketing channels.
- Contact potential clients (parents and students), understand their educational needs, and introduce them to our personalized 1:1 online tutoring services.
- Schedule demo classes with qualified tutors and ensure a seamless experience for both the students and tutors.
- Gather feedback from students, parents, and tutors after the demo sessions.
- Recommend learning packages based on the feedback and learning requirements.
- Convert leads from demo sessions into paying customers by presenting the value of our personalized learning packages.
- Maintain strong client relationships to ensure high levels of customer satisfaction.

What We're Looking For:

- Excellent communication skills with a persuasive and friendly demeanour.
- Ability to work in a fast-paced environment, handling multiple leads simultaneously.
- Strong focus on customer service and delivering a seamless user experience.
- Proactive and driven to meet sales targets.
- Familiarity with using CRM tools to manage leads and track progress.

Qualifications

Graduation

Contacts

9007008040

Hiring organization

Catalyst Jobs

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June 7, 2025